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**ioee**™ INSTITUTE OF ENTERPRISE AND ENTREPRENEURS

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## Work with us

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As a specialist learning institute the IOEE offers organisational recognition and a wide range of qualifications in enterprise and entrepreneurship.

We work with leading edge training organisations and learning institutions to offer an unparalleled enterprise learning experience. Join our network of approved IOEE Academies and start delivering our qualifications and learning programmes. If you already have an enterprise programme then let us recognise and validate it for you. Or get organisational recognition as one of our Centres of Excellence.

Our qualifications are designed to be practical and cost-effective to deliver. Add in our excellent centre support and working with us saves you time and assures quality. The IOEE is on-hand every step of the way to make sure you can provide the very best in enterprise development to your learners.

Our Centres of Excellence standard allows learning organisations to be recognised for their commitment to enterprise and entrepreneurship.

Working with us begins with a conversation. We'll find out what works best for you and guide you through the application process. Simply contact us at [support@ioee.uk](mailto:support@ioee.uk) and one of our support staff will be in touch.



*Recognition as an IOEE Centre of Excellence has been instrumental in realising our vision of supporting and accrediting entrepreneurial skills development."*

**David Taylor, Manchester Metropolitan University**

A large, stylized blue double quote icon is positioned to the left of the main quote text.

*Our vision is to create an unparalleled enterprise learning experience for everyone “*

Sarah Trouten  
Chief Executive, IOEE



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## IOEE Centres Of Excellence

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Showcase your organisation's commitment to enterprise with our Centre of Excellence recognition.

Centre of Excellence status is our flagship organisational accreditation for organisations who promote and deliver enterprise skills development. Centres of Excellence recognise the importance of creating and sustaining an enterprising and entrepreneurial culture. By benchmarking and assessing your organisation against key criteria you will demonstrate your commitment to enterprise in the UK.

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## IOEE Centre Of Excellence Accreditation

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### Excellence in Action

Centres of Excellence are recognised as key stakeholders in our efforts to establish enterprise at the heart of learning culture in the UK.

As a Centre of Excellence your organisation will benefit from:

- being seen as a leading edge, global organisation;
- promotion and recognition by IOEE and its partners;
- being able to demonstrate and publicise your achievement;
- the added credibility of benchmarking your organisation against international standards;
- being able to review and continuously improve your approach to enterprise;
- having access to best practice research and standards covering enterprise and enterprise support;
- demonstrating your commitment to developing an enterprise and entrepreneurial culture to your

stakeholders;

- the opportunity to publish research papers/reports within the IOEE;
- providing your staff, students and learners with access to IOEE membership;
- access to international awards and qualifications;
- assistance in developing enterprise and entrepreneurial led curriculum and learning programmes; and
- access to a range of events and funding opportunities.

Centres of Excellence are also able to deliver IOEE programmes and qualifications (in the same way as our academies can – subject to our delivery criteria) and receive recognition for their own programmes see page 7 for more information.

### Strengthen Your Presence

Becoming an IOEE Centre of Excellence places you at the forefront of the enterprise learning landscape. We're looking for the 'best of the best' in terms of enterprising organisation.

## IOEE Centre of Excellence Accreditation (continued)

As a Centre of Excellence you will:

- Encourage the development of an enterprising and entrepreneurial culture for your staff and learners;
- Recognise and adopt leading edge practice in the areas of enterprise and enterprise support development; and
- Support continuous development, improvement and growth through the promotion of enterprising and entrepreneurial thinking and practice.

Our Centres of Excellence are the vanguard of our work to increase the development of enterprise skills in the UK. Achieving Centre of Excellence status will create long lasting value for your organisation whether that is for your current employees and their enterprise development, attracting high-

quality students and learners or winning business.

### Who can apply?

Anyone who is committed to the promotion of enterprise and entrepreneurship can apply to become an IOEE Centre of Excellence.

To get the conversation started about becoming a Centre of Excellence and to receive your copy of our assessment criteria please contact us at [support@ioee.uk](mailto:support@ioee.uk) and one of our enterprise team will be in touch.



## Become an Academy

Join our national network of academies and be part of the next generation of enterprise learning delivery.

As part of our role as the only dedicated learning institute for enterprise we have developed a wide range of enterprise qualifications and programmes. Our qualifications are nationally and internationally recognised and have been designed to meet the needs of every type of enterprise learner. Add to this our comprehensive support package and your organisation has everything it needs to offer the very best enterprise development to your learners.

### Benefits of becoming an Academy

There are many reasons for choosing to become an IOEE Academy.

#### Strengthen Your Offer

Becoming an IOEE Academy sets you apart from the competition. We'll work closely with you to add value to your enterprise offer, including:

- promotion and recognition by IOEE and its partners
- added value when recruiting high quality students and learners – the IOEE attracts more learners!
- credibility of linking to external standards
- best practice research and standards covering enterprise and enterprise support
- providing your staff, students and learners with access to IOEE membership
- access to international awards and qualifications
- recognition for programmes developed and delivered by your Academy
- access to a range of enterprise related learning programmes and materials
- events and funding opportunities

Our academies are the backbone of our work to increase the development of enterprise skills in the UK.

### Excellent Support

We make sure that our academies have all the support they need – when and how they want it – right from day one, including:

- Expert advice and guidance from our enterprise development manager
- A dedicated account manager
- An approval letter and certificate or plaque to display within your organisation

And once you are an approved IOEE Academy, your on-going support includes:

- Continued guidance and support from your account manager, Quality Manager and External Verifier
- Streamlined administration using our online registration hub
- Free centre account on our website to attract new business
- The IOEE Centre Toolkit – designed to help you successfully market your business
- Free membership for key staff
- Free studying membership for all learners
- Access to annual programme of IOEE events

## Already have an enterprise programme?

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We can help there, too. As an academy you can choose to have your own programmes recognised by the IOEE providing additional validation and giving your current learners access to professional membership in recognition of their enterprise skills. Read more about programme recognition.

### IOEE Programme Recognition

If you already have your own enterprise learning programmes you can still benefit from IOEE recognition. After an initial assessment we can monitor and endorse your in-house enterprise learning programmes. This flexible approach allows you to retain the freedom to tailor the length, content and delivery of your programmes.

IOEE programme recognition is ideal for:

- CPD programmes – for programmes with no assessment, overseen by an annual review of your processes.
- Recognised programmes – for programmes with an element of assessment, which receive ongoing IOEE quality-assurance for a more in-depth approach.

### How does IOEE programme recognition work?

In order for us to provide recognition of your programmes you must first be approved as an Academy, IOEE approves virtual academies as well as the more traditional learning institutes. The importance is that you meet our approval criteria and that your learning programme results in increased enterprising skills.

Your learning and development programmes can achieve IOEE recognition in two ways:

- Enterprise Development programmes – for programmes with no assessment, overseen by an annual review of your processes.
- Professional Development programmes – for programmes with an element of assessment, which receive ongoing IOEE quality-assurance for a more in-depth approach.

### Benefits of IOEE programme recognition

IOEE are proud to be the UK's only Institute dedicated to enterprise and entrepreneurial thinking. Our recognised development and professional programmes are the benchmark for high-quality, bespoke in-house enterprise training.

- Benchmark and quality-assure your training.
- Add credibility and value to your development work.
- Increase engagement with your programmes.

To discuss professional recognition and how we can work together please contact us at [support@ioee.uk](mailto:support@ioee.uk)

## IOEE Support



*IOEE provides on-going support and guidance to Centres and Academies and aims to foster strong relationships, which enable the centre to develop and grow their enterprising spirit.*

Guidance and support from both the IOEE Enterprise Expert and Quality Manager including:

### Support

- A monthly business review with an IOEE Enterprise Expert
- Two centre visits each year

### Promotion and Events

- Promotion through the IOEE Website as an approved Centre/Academy
- Access to free marketing materials
- Access to an annual programme of IOEE events
- Exclusive opportunity to host IOEE events
- Opportunity to promote programmes and events through IOEE

### Institute Benefits

- Free studying membership for all learners and membership for up to 3 staff at the appropriate level
- Access to learning materials
- Access to the IOEE community of entrepreneurs, intrapreneurs, enterprise support professionals and enterprise educators
- Access to and opportunity to participate in research and advocacy studies



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## Professional recognition for your learners

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*The IOEE is the only institute that recognises entrepreneurship and enterprise as a career choice in the same way that other professions are recognised. Every learner registered on an IOEE learning programme or qualification receives one year student membership of the IOEE to help them on their way.*

We believe that achieving a high level of knowledge and skill in enterprise is worth promoting to customers, suppliers, lenders, investors, employees and employers. It provides confidence in their professionalism and credentials.

Associate, Full and Fellows can demonstrate that they have reached the level of enterprise knowledge and skill requisite for the equivalent level of IOEE membership by using the relevant post nominal letters (AIOEE, MIOEE or FIOEE) after their name.

Student, Affiliate or Study Members may also find it useful to indicate that they are a member of the professional institute for enterprise, in CVs and in business plans.

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## The IOEE community

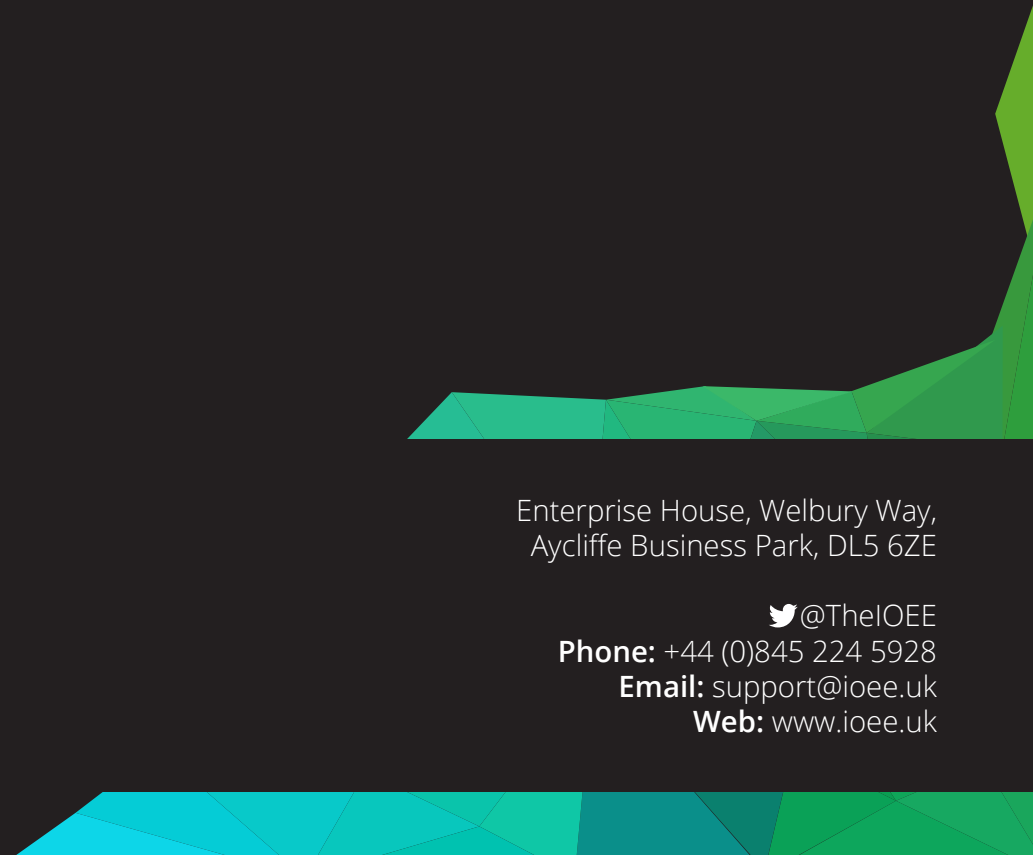
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*The IOEE is a knowledgeable, thriving and entrepreneurial development community which brings together enterprise support professionals, established business owners, enterprising professionals from larger organisations, and aspiring business owners.*

All learners and centre staff are invited to create a personalised profile, login to the community, and begin to share experiences, ask questions and make connections. Learners are also able to join alumni groups to keep in touch both during and after their enterprise learning experience.

“*We are proud to work closely with the IOEE who continually work towards raising the levels of skills within the enterprise community.*”

**Jenny McDowell, Lloyds Banking Group**



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 @TheIOEE

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